

**TIERRA GRANDE ASSOCIATION, INC.**  
**FIVE (5) YEAR**  
**GOALS & OBJECTIVES**  
**07/2012 – 06/2017**

1. Public Relations / Promote Value of Tierra Grande Improvement Association:
  - Promote the Architectural Control Committee
  - Promote the Open Space Property
  - Work with Valencia County to Accept Roads for Grading
  - Continue Developing a Positive Relationship with Customers
  
2. Tierra Grande Beyond 2013 (ACHIEVED)
  - Continue the Indenture Project – (ACHIEVED in 2013)
  - Continue Open Space Protection
    - Explore Creating a 501 (c) 3 to Oversee the Open Space (ACHIEVED 2015)
    - Explore Conservation Easement (ACHIEVED in 2013)
  
3. Develop Alternate Sources of Income
  - Sell Lots Owned by TGIA
  - Petition Courts for Foreclosure Sale Overages
  
4. Reduce Costs to Assure Income Covers Expense
  - Reduce Office Hours to 30/week – (ACHIEVED in 2013)
  - Reduce Office Hours to 28/week – (ACHIEVED in 2015)
  - Review Expense Lines Regularly
  
5. Maximize Billing
  - Continue Foreclosure Process
  - Keep Up to Date on Change of Ownership
  - Keep Up to Date on Subsequent Developer
  - Update Billing/Computer System – (ACHIEVED 2016)